Item No.	8h supp
Date of Meeting	February 9, 2021

SR509 Surplus Land Purchase

Supporting Development of the Des Moines Creek West property



Action Requested

Request Commission authorization for the Executive Director to execute the purchase and sale agreement between WSDOT and the Port of Seattle, and approve \$3.15 million, which includes \$2.9 million and associated costs, in order to purchase a 14.3 acre section of the former SR509 right of way in the City of Des Moines, WA.



SeaTac SeaTac

509

WSDOT PARCEL

Des Moines Creek West DES MOINES CREEK BUSINESS PARK

OINES EEK SS PARK

S 200th St

S 216th St

Des Moines

Sumitary

28th

ANGLE LAKE

S 208th St

STATION

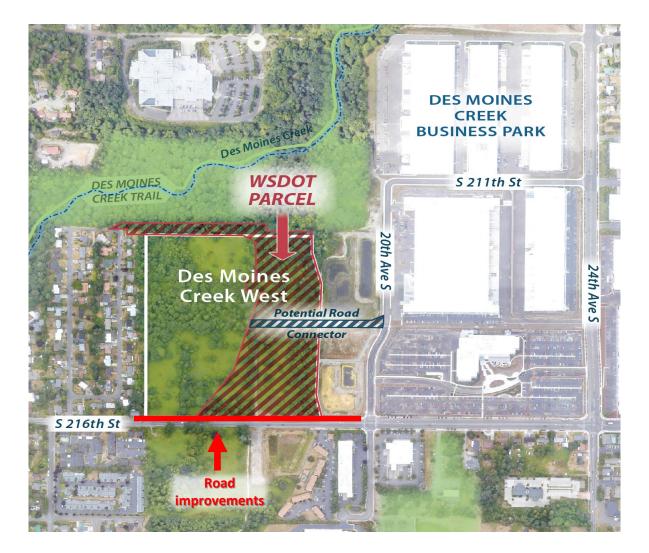
ternational

Blvd

5

© Aerolistoho

Adding Value to Port Des Moines Creek West Development



Property Details

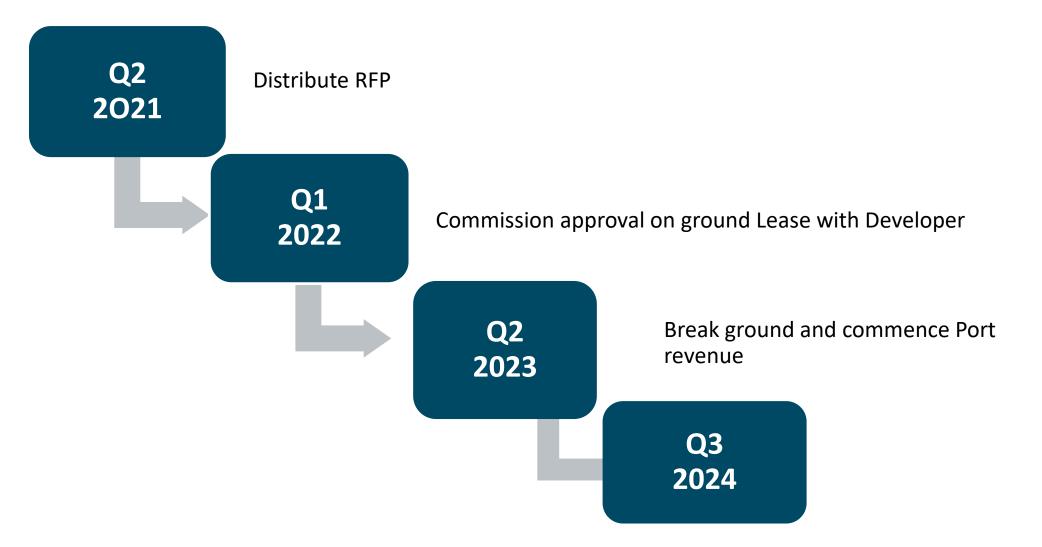
- WSDOT acreage: 14.3 acres
- Port acreage: 15.6 acres
- Purchase price: \$2.9 million
- Street Improvements: \$1.5 million

Light Industrial Development Supports SEA

- Property acquisition enhances potential to support aviation supply chain (logistics companies, manufacturers, service providers, etc.) and SEA efficiencies
- Property acquisition and subsequent larger development generates jobs and new tax revenues for City of Des Moines and surrounding communities
- Property development will generate income to support airport operations and capital projects
- Property development will support Port Diversity in Contracting and Workforce Development initiatives
- The purchase protects and reserves land for industrial development



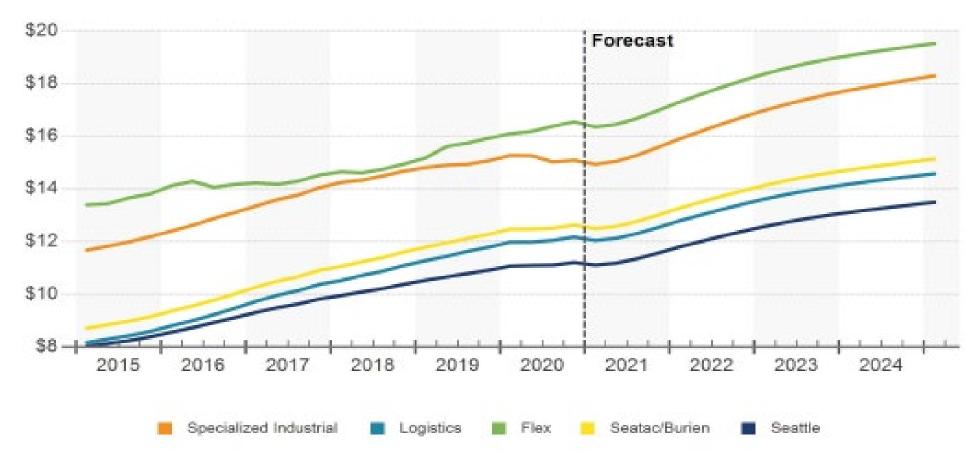
Des Moines Creek West Development Schedule



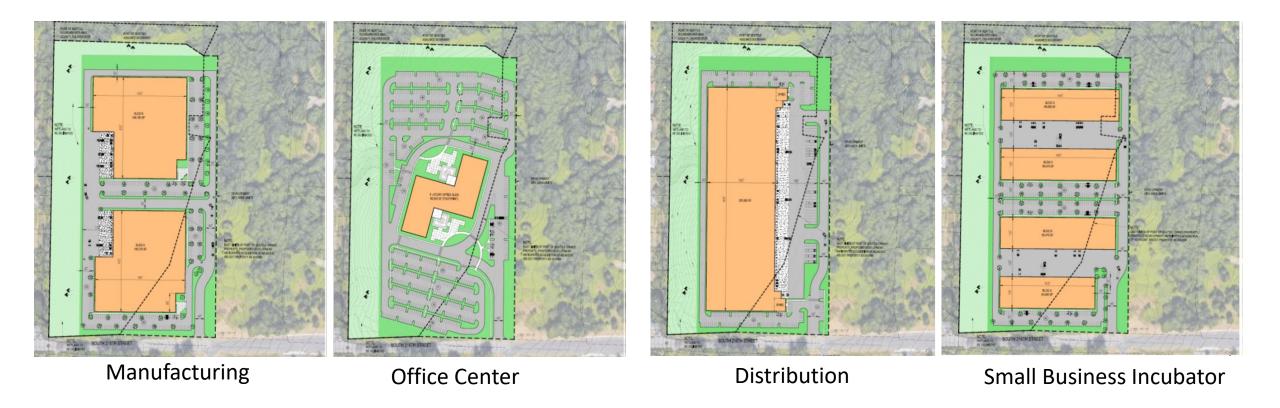
Facility delivery and certificate of occupancy

Strong Market for Industrial Development

MARKET RENT PER SQUARE FEET



Property Development Options



Financial Summary

Site area	
Total Developable Site Area	19 acres
Building Area	300,000 SF
Des Moines Creek West Stabilized Annual Income	<mark>\$1,100,000</mark>
Cost Basis	
Street improvement payment to Des Moines	\$1,500,000
14 acre WSDOT Property Acquisition	\$2,900,000
Predevelopment costs	\$250,000
Total Cost Basis	\$4,650,000
IRR	*7.8%
Payback period (From stabilization)	7 years

Des Moines Creek West Development Recap



- Need Commission support to purchase WSDOT property that enhances development of adjacent Port property.
- Property development can support aviation supply chain and generate positive economic impacts to local cities
- Industrial market is hot and this is an excellent time to go to market with this property
- We expect lease can be executed to support development by Q1 2022.
 Subsequent development would be completed sometime in 2024.

Appendix

With or Without WSDOT Option



Without the additional land of WSDOT parcel, site has limited access & 46% lower projected rent income.

> In addition to much more rental income, more jobs will be created when combining the two sites.

