| Item No.        | 8h supp          |
|-----------------|------------------|
| Date of Meeting | February 9, 2021 |

## SR509 Surplus Land Purchase

Supporting Development of the Des Moines Creek West property



#### **Action Requested**

Request Commission authorization for the Executive Director to execute the purchase and sale agreement between WSDOT and the Port of Seattle, and approve \$3.15 million, which includes \$2.9 million and associated costs, in order to purchase a 14.3 acre section of the former SR509 right of way in the City of Des Moines, WA.



# SeaTac SeaTac

509

WSDOT PARCEL

Des Moines Creek West DES MOINES CREEK BUSINESS PARK

OINES EEK SS PARK

S 200th St

S 216th St

Des Moines

Sumitary

28th

**ANGLE LAKE** 

S 208th St

**STATION** 

ternational

Blvd

5

© Aerolistoho

#### Adding Value to Port Des Moines Creek West Development



#### **Property Details**

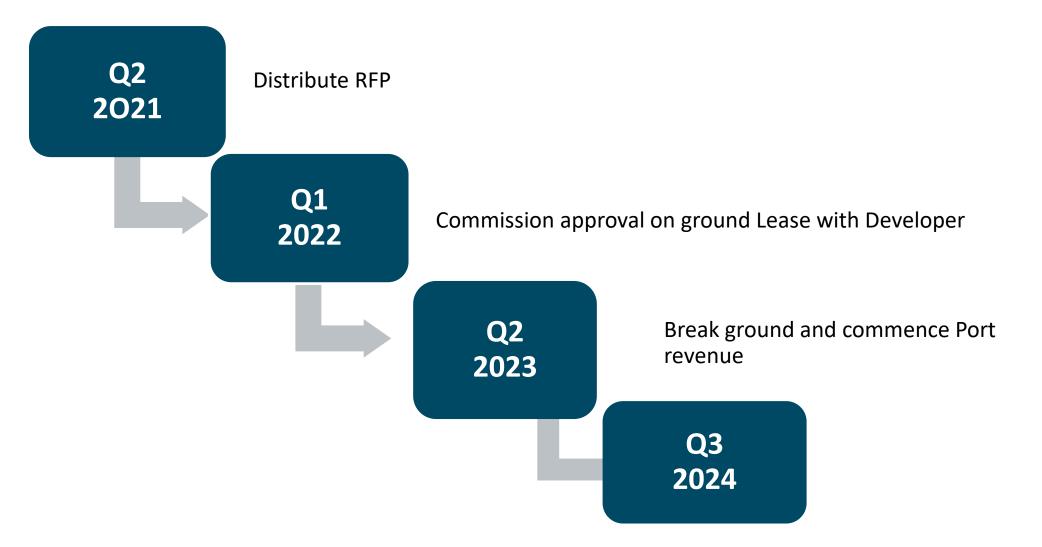
- WSDOT acreage: 14.3 acres
- Port acreage: 15.6 acres
- Purchase price: \$2.9 million
- Street Improvements: \$1.5 million

## Light Industrial Development Supports SEA

- Property acquisition enhances potential to support aviation supply chain (logistics companies, manufacturers, service providers, etc.) and SEA efficiencies
- Property acquisition and subsequent larger development generates jobs and new tax revenues for City of Des Moines and surrounding communities
- Property development will generate income to support airport operations and capital projects
- Property development will support Port Diversity in Contracting and Workforce Development initiatives
- The purchase protects and reserves land for industrial development



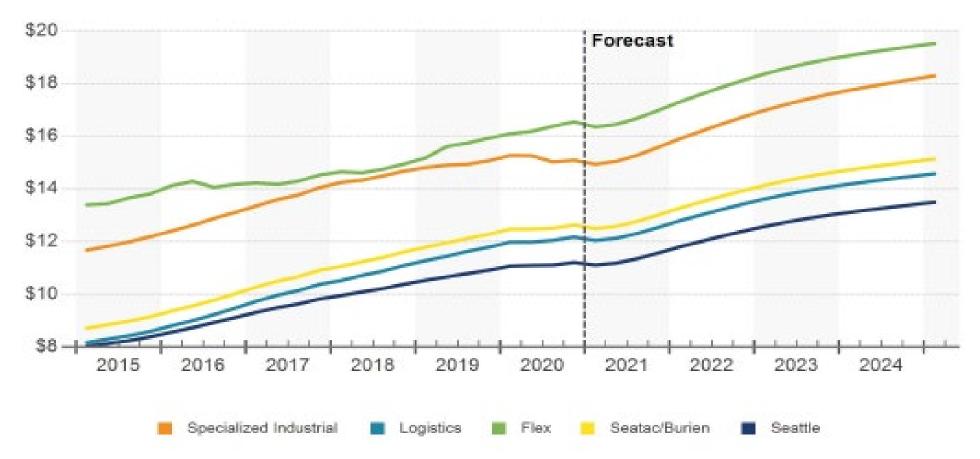
#### Des Moines Creek West Development Schedule



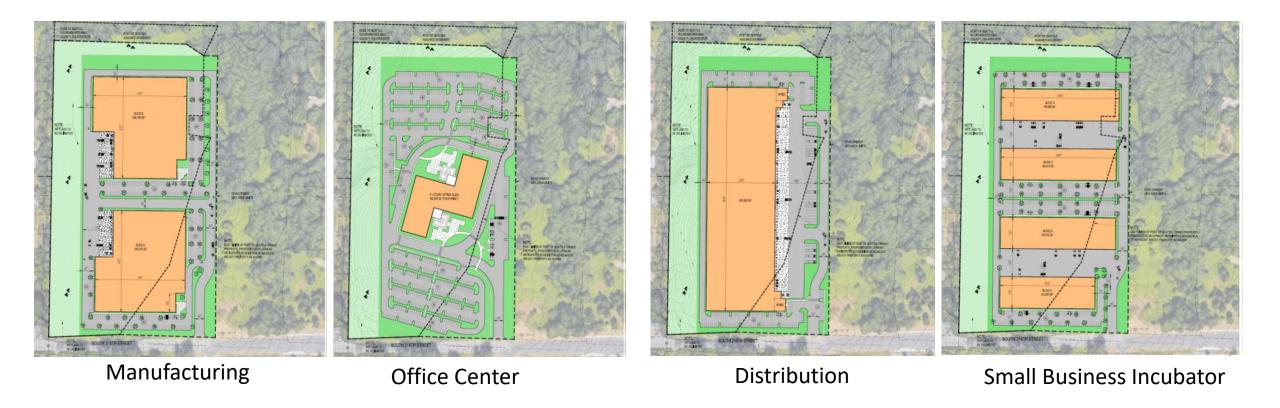
Facility delivery and certificate of occupancy

### Strong Market for Industrial Development

#### MARKET RENT PER SQUARE FEET



#### **Property Development Options**



### **Financial Summary**

| Site area                                      |                          |
|--|--------------------------|
| Total Developable Site Area                    | 19 acres                 |
| Building Area                                  | 300,000 SF               |
| Des Moines Creek West Stabilized Annual Income | <mark>\$1,100,000</mark> |
| Cost Basis                                     |                          |
| Street improvement payment to Des Moines       | \$1,500,000              |
| 14 acre WSDOT Property Acquisition             | \$2,900,000              |
| Predevelopment costs                           | \$250,000                |
| Total Cost Basis                               | \$4,650,000              |
| IRR  | *7.8%                    |
| Payback period (From stabilization)            | 7 years                  |

#### Des Moines Creek West Development Recap



- Need Commission support to purchase WSDOT property that enhances development of adjacent Port property.
- Property development can support aviation supply chain and generate positive economic impacts to local cities
- Industrial market is hot and this is an excellent time to go to market with this property
- We expect lease can be executed to support development by Q1 2022.
  Subsequent development would be completed sometime in 2024.

# Appendix

## With or Without WSDOT Option



Without the additional land of WSDOT parcel, site has limited access & 46% lower projected rent income.

> In addition to much more rental income, more jobs will be created when combining the two sites.

